

## Workbooks Price List

(Effective: 1<sup>st</sup> November 2014)

The Workbooks service is typically purchased on a one, two or three year subscription.

<b>Workbooks Editions</b> Different editions may be purchased for different users if required		
Edition	Description	Price per user
Workbooks CRM	Marketing, Sales Force Automation & Customer Support, Pricing Schemes	€276 per annum (€23 per month)
Workbooks Business	CRM Edition + Sales Order Processing, Purchase Ordering, Invoices & Credit Notes	€612 per annum (€51 per month)
Workbooks CRM Pro	CRM Edition + Multi-Currency, Audit, Multi-Company, Advanced Security & Contracts	€432 per annum (€36 per month)
Workbooks Business Pro	CRM Business + Multi-Currency, Audit, Multi-Company, Advanced Security & Contracts	€744 per annum (€62 per month)
<b>Workbooks Extensions</b> Extensions must be purchased for all licensed users		
Extension	Description	Price per user
Multi-Currency	Enables you to create transaction documents (e.g. quotations and orders) in multiple currencies and automatically convert the amount into your 'home' currency for reporting.	€60 per annum
Audit	The Audit extension audits every change to a record including changes to individual fields within a record. This enables you to see which changes a user has made to a record. The Audit module can also be used to track the status of a record as it moves through a life cycle. So you can for example, report on all cases which have been in a specific state for a time period. This is often used to track SLA metrics.	€60 per annum
Multi-Company	Enables you to add multiple 'own organisations'. Own organisations are typically used to support different VAT schemes, important if you invoice in multiple regions.	€60 per annum
Advanced Security	This enables you to change the sharing policy so you can restrict access to specific records. This is most commonly used if you want to allow some users to see some records but not all. For example, the UK sales team can see UK Opportunities, but not US Opportunities.	€60 per annum

Workbooks Modules		
Modules can be purchased for those users who need them.		
Outlook Connector	A plug-in for Microsoft Outlook that allows you to synchronise contacts and tasks between Workbooks and Outlook and also enables you to share emails from Outlook into Workbooks with a single click.	€60 per annum
Contracts	Create contract records and raise cases against specific contracts and contract line items.	€60 per annum
Additional Storage	Each paid account is provided with 10GB of storage. If you need more storage you can purchase it in 5GB increments e.g. 5GB, 10GB etc.	€2.50 per GB per month

Annual List Pricing Per User	Editions			
	CRM	CRM Pro	Business	Business Pro
Annual Price Per User	€ 276	€ 432	€ 612	€ 744
<i>Equateds to PUPM</i>	€ 23	€ 36	€ 51	€ 62
<b>Core Functionality</b>				
Contact Management	Y	Y	Y	Y
Salesforce Automation	Y	Y	Y	Y
Marketing Automation	Y	Y	Y	Y
Customer Services Management	Y	Y	Y	Y
Order Processing	N	N	Y	Y
Invoicing & Credit Notes	N	N	Y	Y
<b>Extensions (Required for all users)</b>				
Multi-Company Extension	€ 60	Included	€ 60	Included
Multi-Currency Extension	€ 60	Included	€ 60	Included
Advanced Security Extension	€ 60	Included	€ 60	Included
Audit Extension	€ 60	Included	€ 60	Included
<b>Modules (Can be purchased for individual users)</b>				
Contract Management	€ 60	Included	€ 60	Included
Microsoft Outlook Connector	€ 60	€ 60	€ 60	€ 60

Subscription Add-ons	Price
Additional Storage - Sold in 5GB increments	€2.50 per GB per month
Admin Service - 4 Credits	€ 360
Admin Service - 8 Credits	€ 625
Admin Service - 16 Credits	€ 1,080
Admin Service - 32 Credits	€ 2,160
Admin Service - 48 Credits	€ 3,240
Admin Service - 64 Credits	€ 4,320
Admin Service - 80 Credits	€ 5,400

Workbooks Training Courses	Price
System Administrator Training Course (2 days) UK Office	€1,000 per attendee
Advanced System Administrator Training Course (1 day) UK Office	€780 per attendee (or €1,500 if purchased with above)
Developer Training Course (1 day) UK Office	€1,000 per attendee

Professional Services	Price
1/2 Day Consultancy	€610 + Expenses
1 Day Consultancy	€1,000 + Expenses

QuickStart Packs	Price
8 points (0.5 days)	€625 + Expenses
16 points (1 day)	€1,080 + Expenses
32 points (2 days)	€2,160 + Expenses
48 points (3 days)	€3,240 + Expenses
64 points (4 days)	€4,320 + Expenses
80 points (5 days)	€5,400 + Expenses

**\*Please note:** It is possible to mix CRM with Business. However, it is not possible to mix 'Core Editions' (Workbooks CRM and Workbooks Business) with Pro Editions. For example, it is not possible to mix Workbooks CRM with Workbooks CRM Pro.