Annual pricing per user	CRM £252 billed annually £21 per user per month	CRM Pro £396 billed annually £33 per user per month	Business £552 billed annually £46 per user per month	Business Pro £672 billed annually £56 per user per month
CORE FUNCTIONALITY	Different editions may be purchased for different users*.			
Contact Management	✓	✓	✓	✓
Sales Team Automation	✓	✓	✓	✓
Marketing Campaign Management	✓	✓	✓	✓
Customer Service Management	✓	✓	✓	✓
Order Processing	*	*	✓	✓
Invoicing & Credit Notes	*	*	✓	✓
Automation Engine	✓	✓	✓	✓
Customisable Layouts	✓	✓	✓	✓
SUPPORT OPTIONS				
Workbooks Forum Support	✓	√	✓	✓
Workbooks Phone/Email Support	✓	✓	✓	✓
EXTENSIONS	Extensions must be purchased for all users. Billed annually per user.			
Multi Company Extension	£54	✓	£54	✓
Multi Currency Extension	£54	✓	£54	✓
Advanced Security Extension	£54	✓	£54	✓
Multi Language Extension	£54	✓	£54	✓
Audit Extension	£54	✓	£54	✓
Custom Records	£54	✓	£54	✓
MODULES	Modules can be purchased for users who need them. Billed annually per user.			
Contract Management Module	£54	✓	£54	✓
Exchange Server Sync	£54	£54	£54	£54
Outlook Connector	£54	£54	£54	£54
Mapping Module	£60	£60	£60	£60
Events Module (Requires Business)	N/A	N/A	£60	£60

The Workbooks service is purchased on a one, two or three year subscription.

The above prices are effective from March 2018.



^{*}Please note: It is possible to mix CRM with Business. However, it is not possible to mix 'Core Editions' (Workbooks CRM and Workbooks Business) with 'Pro Editions'. For example, it is not possible to mix Workbooks CRM with Workbooks CRM Pro.

Subscription add-ous

Price

Customer Success Plus – 6 days per qtr	£14,400 per annum (£600 per day)	
Customer Success Plus – 5 days per qtr	£12,000 per annum (£600 per day)	
Customer Success Plus – 4 days per qtr	£9,600 per annum (£600 per day)	
Customer Success Plus – 3 days per qtr	£7,800 per annum (£650 per day)	
Customer Success Plus – 2 days per qtr	£5,200 per annum (£650 per day)	
Additional Storage - sold in 5GB increments	£120 per 5GB per annum (£10 per 5GB per month)	

Workbooks training courses

Price

System Administrator Training Course (2 days)	£895 per attendee	
Advanced System Administrator Training Course (1 day)	£700 per attendee (£1,400 if purchased with above)	
Developer Training Course (1 day)	£895 per attendee	

Professional services	Price		
½ day consultancy	£550 + expenses		
1 day consultancy	£895 + expenses		

Advisory packs	Price	
8 points (0.5 days)	£550 + expenses	
16 (1 day)	£950 + expenses	
32 (2 days)	£1,900 + expenses	
48 (3 days)	£2,850 + expenses	
64 (4 days)	£3,800 + expenses	
80 (5 days)	£4,750 + expenses	
48 (3 days) 64 (4 days)	£2,850 + expenses £3,800 + expenses	



WORKBOOKS WEB INSIGHTS PRICING

Workbooks Web Insights is billed annually based on the number of pages viewed on your website per month.

Page Views

Price

PER YEAR	PER MONTH	ANNUAL	MONTHLY
50,000	4,167	£1,200	£100
100,000	8,333	£1,800	£150
200,000	16,667	£3,000	£250
400,000	33,333	£5,400	£450
600,000	50,000	£6,600	£550
800,000	66,667	£7,200	£600
1,000,000	83,333	£7,800	£650
2,000,000	166,667	£10,800	£900
4,000,000	333,333	£16,800	£1,400
6,000,000	500,000	£22,200	£1,850
8,000,000	666,667	£27,000	£2,250
10,000,000	833,333	£31,200	£2,600

GATORMAIL PRICING

GatorMail Licences are sold on an annual basis.

If customers exceed their annual allowance, they can upgrade to the next tier.

Seuds



PER YEAR	PER MONTH	ANNUAL	MONTHLY
30,000	2,500	£480	£40
60,000	5,000	£960	£80
150,000	12,500	£2,280	£190
500,000	41,667	£3,000	£250
1,000,000	83,333	£4,200	£350
2,000,000	166,667	£4,800	£400
3,000,000	250,000	£6,000	£500
6,000,000	500,000	£9,600	£800
10,000,000	833,333	£15,000	£1,250
15,000,000	1,250,000	£19,200	£1,600
20,000,000	1,666,667	£22,800	£1,900



Optional add-ous

Price per year

Advanced Inbox Checker	£600
SendForensics	£600
Advanced Email Workflow (10 active workflows)	£1,200
Multiple Domains (Set-up fee for each additional domain)	£100
Survey Tool	£600

